

Solutions for Regional Wireless Carriers

Customized Solutions Tailored to Your Needs



Regional wireless carriers face constant pressure. Financing the expansion of existing networks, increasing customer satisfaction and controlling the costs of delivering service are concerns that weigh heavily on these businesses.

American Tower's customized solutions allow us to create valued partnerships with regional carriers and provide the assistance needed to grow your business.



Learn More

If you are interested in optimizing your wireless network, American Tower can help you meet your goals. For more information about our solutions for regional carriers, please contact:

877-409-6966

leasing@americantower.com



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Expansive Portfolio

As a leading independent owner, operator and developer of broadcast and wireless communications sites, we offer a diverse mix of leasing opportunities, allowing for wireless network coverage optimization throughout the United States.

- › 40,000+ wireless tower sites
- › 15,000+ managed rooftop sites
- › 360+ in-building and outdoor Distributed Antenna Systems (DAS) on air; 1,000+ sites under management

With 64% of our tower portfolio in suburban and rural areas* and 81% exceeding 150' in height, we are committed to serving your expansion needs.

Turnkey Services

In addition to our portfolio of wireless communications sites, we offer a suite of professional services to help you deploy your network and get on air quickly, while saving you money.

Site Development Services

- › We can handle all aspects of development, including site acquisition, zoning, permitting, engineering, construction and project management, with an industry-leading cycle time to get you on air faster.

Operation & Maintenance of Carrier-Owned Sites

- › Our team of more than 310+ field operations personnel provide 24/7 site monitoring, maintenance and emergency response and repairs, keeping you on air and under budget.

Backup Power Solution

- › On-site generators to provide power during emergencies, while reducing operational costs.

Customized Financial Solutions

American Tower has a number of solutions to help you fund your wireless network optimization projects, no matter what financial restrictions you face.

Flexible Financing Options

- › Rental abatement programs, funded turnkey site development and volume commitments can help reduce your up-front capital expenses.

Acquisition

- › American Tower is always looking to add new assets to our portfolio, and we are actively seeking to acquire towers in all areas of the country. We can help you monetize your towers and provide you with capital to fund your expansion.
- › We understand that as technology evolves, so must your equipment and flexibility is crucial. Our top priority is developing mutually beneficial partnerships, and we're committed to providing attractive lease-back options that offer you the freedom you require, wherever your future expansion takes you.

Portfolio Marketing & Management

- › If you are not ready to sell your assets, we can work with you to market and manage your towers for collocation to generate additional revenue.

*These towers are in suburban and rural areas, defined as having populations of less than 4,500 people per square mile.

