

Solutions for the Oil & Gas Industry

Maximizing the Effectiveness of Your Wireless Network



As an industry that fuels our energy needs, Oil & Gas businesses have unique needs for communication and the monitoring and control of petroleum assets. American Tower understands these needs. Reliable communication from production, storage and transfer sites is essential to keeping your costs low, your operations efficient and your workers safe. Whether you work in the upstream, midstream or downstream sector, your business needs to ensure the lines of communication are open and available.

We partner with Oil & Gas companies to plan and deploy wireless networks quickly and efficiently. Our experience and extensive portfolio of communications sites can help.

American Tower is a leading independent owner, operator and developer of wireless and broadcast communications infrastructure. We have extensive experience servicing Oil & Gas companies, wireless carriers of all sizes, private industries and more.

Nationwide Coverage – With a deep portfolio of sites located in key U.S. shale plays and a commitment to acquire and construct new sites to suit our customers' needs, we are equipped to help your organization meet its wireless communications goals.

Speed to Market – We have maximized process efficiencies and developed industry-leading tools to expedite deployments and shorten cycle times, enabling you to get on air faster.

Focus on Your Business – Our suite of site development services and dedicated professionals focused on your industry helps you to streamline deployment of your communications network, so you can focus on the production and distribution of oil and gas.



Learn More

For information on our leasing opportunities, please contact an Oil & Gas specialist:

877-409-6966

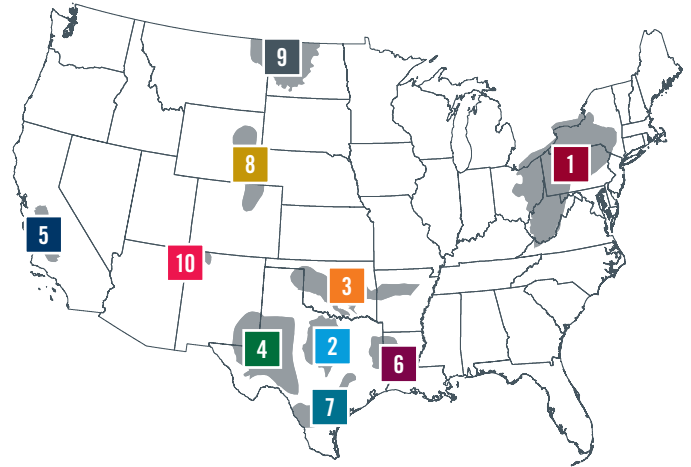
leasing@americantower.com



Nationwide Coverage

American Tower offers approximately 57,000 communications sites across the U.S. Our sites service metropolitan centers, suburban areas, transportation corridors and rural locations to provide network coverage nationwide. If we do not offer communications sites in your area, our comprehensive Build-to-Suit program facilitates the acquisition of land and development of new communications sites to meet your needs. We are committed to growing and expanding with our partners.

	Oil & Gas Shale Play	Towers
1	Marcellus & Utica	2,733
2	Barnett	667
3	Woodford	374
4	Permian	340
5	Monterey	307
6	Haynesville	236
7	Eagle Ford	237
8	Niobrara	200
9	Bakken	95
10	San Juan	9



Speed to Market

American Tower has optimized our processes and developed strategies that get our partners on air fast. We have worked diligently to reduce the project cycle time for network deployments. We have streamlined the collocation process, including document tracking, processing and reporting to ensure timeliness.

Our locally staffed and experienced Services team is prepared and ready to assist your organization through the site development process.

We can handle all aspects of the project, from zoning and permitting, to utility coordination, structural analysis, architectural and engineering services and project management, allowing us to expedite network deployment for our partners. We do more to get your network on air fast.

Focus on Your Business

In addition to providing access to communications sites, American Tower realizes the importance of delivering solutions that allow you to concentrate on your day-to-day priorities.

- As a vendor capable of building and servicing communications sites, we serve as a single point of contact for your network needs and offer competitive pricing.
- We develop turnkey communications sites, designed to fit your needs and ready for your equipment.
- We work with you in network design to ensure all required infrastructure is in place to allow for your network deployment.

